

## **MPA CRITERIA**

Define MPA's properties for the selected job. Prioritise these as high, medium or low. High priority properties are important to be successful in the job.

A: Achievement Orientation describ	pes how goals are primarily defined and achieved.	X		Priority
Long time horizons	Short time horizons		- n	High
Defines objectives and results qualitatively	Defines objectives and results quantitatively			
Considers priorities thoroughly	Use the mouse to draw the desired interval for this scale  Avid competitor		7	Medium
Focus on the process	Show help Goal oriented		_ U	Low
B: Self-assertion describes how influ	ence is sought.	X		Priority
Seldom expresses own opinions	Pushes through own opinions		- 0	
Hands over control	Takes control			High
Reticent	Use the mouse to draw the desired interval for this scale  Scale to influence		-	Medium
Adapts to the group Listening	Seeks to influence  Show help Great clout and impact			Low
C: Use of Energy describes how energy is usually used.				Priority
Persevering	Forced and impatient			•
Calm working environment	Hectic work environment		_ [	High
Focus on task in hand	Use the mouse to draw the desired interval for this scale			Medium
Prioritises own energy Few tasks at a time	Dynamic			Low
rew tasks at a time	Show help Many tasks at a time		_ U	2011
Dr. Emotional Control describes how	persons prefer to show and use their feelings.	Х		Priority
		^		Priority
Freely expresses emotions Becomes emotionally involved	Seldom exhibits own feelings Focuses on business		- 1	High
Affected by ambience and situations	Rational			Medium
Often worries	Use the mouse to draw the desired interval for this scale  Nonchalant			
Temperamental	Show help Emotionally controlled		U	Low
<b>E: Social Contact</b> describes how muc	ch contact persons want to have with others.	X		Priority
Prefers working independently	Prefers working with other people		- n	High
Socially hesitant Withdrawn	Active in making new contacts Talks to everyone			
Prefers small groups	Use the mouse to draw the desired interval for this scale Extremely sociable		-	Medium
Focuses on existing relationships	Show help Creates many new contacts		_ U	Low
F: Confidence/Trust describes how p	persons typically show confidence and trust in others.	X		Priority
Is reserved and sceptical of others	Accommodating and trusting		- n	High
Speaks out  Does not shy away from conflicts	Difficulty in speaking out Shies away from conflicts			
Speaks his mind and is very direct	Use the mouse to draw the desired interval for this scale  Considerate			Medium
Critical	Show help Tolerant		_ U	Low
G: Attention to Detail describes pers	sons' preferred approach to work duties.	X		Priority
Holistic approach	Attentive to detail		- n	High
Overview	Thorough T			High
Delegates routine tasks Variation	Use the mouse to draw the desired interval for this scale  Takes on routine tasks  Immerses self in tasks			Medium
Validation	Show help		_ [	Low
H: Security describes how persons p	refer to make decisions.	X		Priority
Short decision-making processes	Long decision-making processes		- 0	
Takes chances	Fail-safe decisions			High
Spontaneous  Numerous and quick decisions	Use the mouse to draw the desired interval for this scale  Thorough consideration Takes time to reach the "right" deci		-	Medium
Willing to act quickly	Show help Reluctant to act quickly	SIOII	_	Low
I: Abstraction Orientation describes persons' interest in development and new ideas.				Priority
Practical and concrete	Abstract and theoretical			
Gets things done	Contriving		_ []	High
Thrives when job guidelines are in	Challenges guidelines		-	Medium
place Traditional methods	Use the mouse to draw the desired interval for this scale  Untraditional methods Focus on alternatives and new idea			Low
Traditional methods		-	_ U	LOW
Usual practice	Show help			